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Graded by Fatuma Namisango

# Business Processes Redesign

Jin Chong & Oleg McNabb

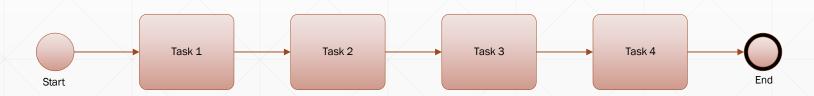
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## **Business Process Redesign**

 Business process is a set of tasks, events and decisions that accomplish an organizational outcome

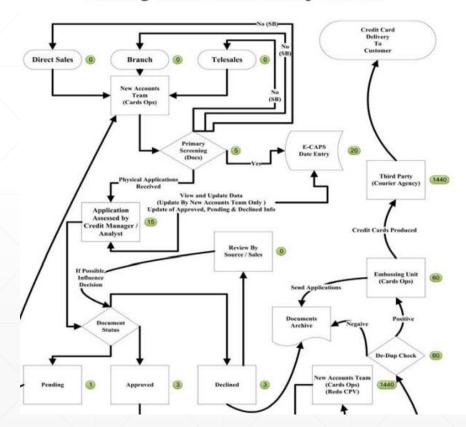
Ensures the existing business process is efficient and effective

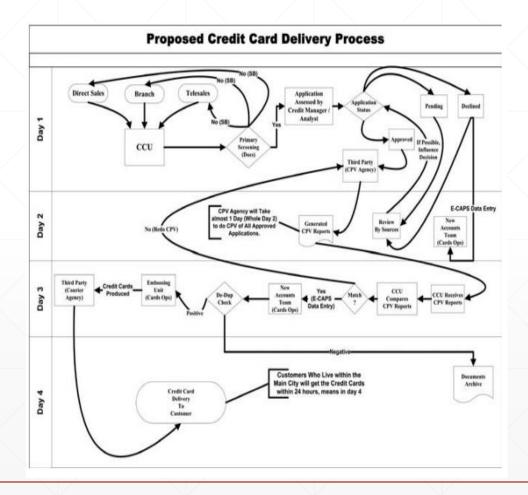




# Successful Redesign Case 1: Multi-national Bank

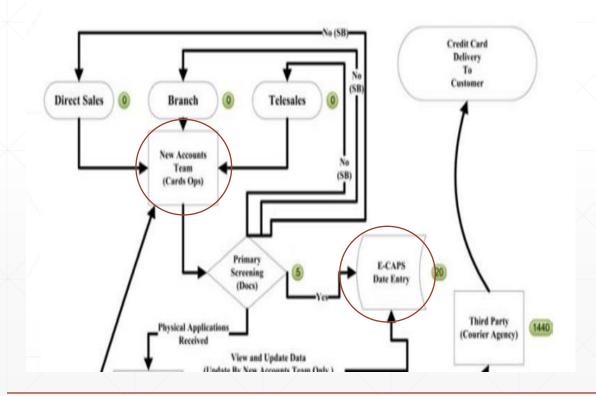
#### **Existing Credit Card Delivery Process**

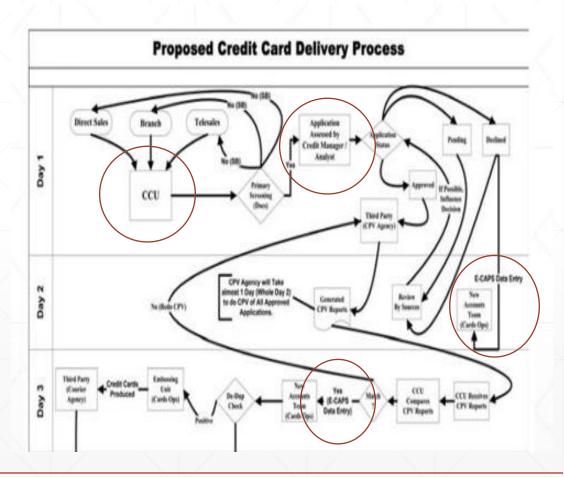




## **Credit Card Delivery Process Inefficiencies**

#### **Existing Credit Card Delivery Process**





# Successful Redesign Case 1: Multi-national Bank (Benefits)

Reduced the credit card delivery time by half

✓ Improved customer satisfaction

✓ Increased new customer adoption of bank's credit card

# Successful Redesign Case 2: USA Hotel Company

Hotel to Airport Pickup Process		
Issues	Solutions	
Amount of mall run requests	Reduce the amount of mall run request	
	Forecast also reviewed by assistant GM of rooms and rooms management team	
Lack of staff	Adjust hiring process	

# Successful Redesign Case 2: USA Hotel Company (Benefits)

✓ Improvement in reported wait time

✓ Improvement in customer satisfaction

✓ Drivers were more friendly



# Redesign Failure of PubliCorp

Identified Issues	Attempted Solution	Result
Centralised IT Services in CPD	Replace mainframe with LAN	Access faster access to data, unpopular for staff
Setting up public bids was difficult	Simplify and streamline the process	Lawyers contested the legality of the changes
Large number of contact points	Create a redesign pilot project	Staff were uninterested in accepting the change

## Conclusion

- Business process redesign looks at current process and provides solutions to ensure the existing process is as efficient as can be
- Business process redesign as several benefits
- Business process redesign can fail!

### References

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